

Electronics

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Key figures

€ million	2024	2023	Change	
			€ million	%
Net sales	3,785	3,659	126	3.4%
Operating result (EBIT) ¹	360	248	112	45.3%
Margin (% of net sales) ¹	9.5%	6.8%		
EBITDA ²	887	816	71	8.7%
Margin (% of net sales) ¹	23.4%	22.3%		
EBITDA pre ¹	970	913	57	6.2%
Margin (% of net sales) ¹	25.6%	25.0%		

¹ Not defined by International Financial Reporting Standards (IFRS).

² Not defined by International Financial Reporting Standards (IFRS); EBITDA corresponds to operating result (EBIT) adjusted by depreciation, amortization, impairment losses, and reversals of impairment losses.

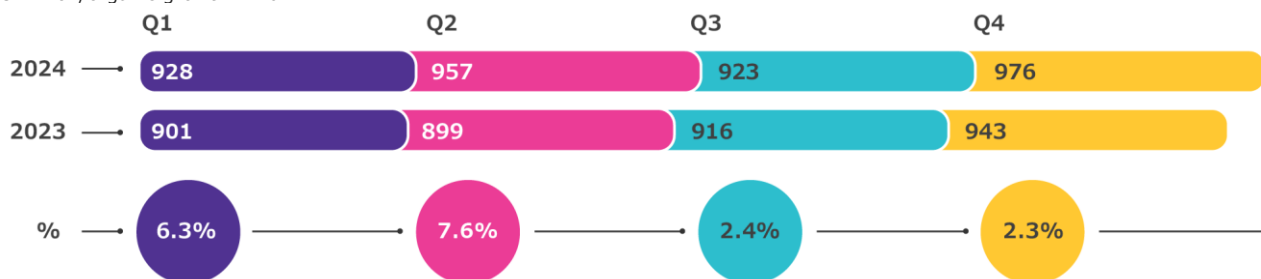
Development of net sales and results of operations

The development of net sales in the individual quarters in comparison with 2023 as well as the respective organic growth rates are presented in the following graph:

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Net sales and organic growth¹ by quarter²

€ million/organic growth in %



¹ Not defined by International Financial Reporting Standards (IFRS).

² Quarterly breakdown unaudited.

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Net sales by business unit

€ million	2024	Share	Organic growth ¹	Exchange rate effects ¹	Acquisitions / divestments ¹	Total change	2023	Share
Semiconductor Solutions	2,631	69%	7.8%	-1.4%	-0.3%	6.1%	2,479	68%
Display Solutions	748	20%	-3.4%	-1.4%	2.0%	-2.8%	770	21%
Surface Solutions	406	11%	0.2%	-1.3%	-	-1.1%	411	11%
Electronics	3,785	100%	4.6%	-1.4%	0.2%	3.4%	3,659	100%

¹ Not defined by International Financial Accounting Standards (IFRS).

- The Semiconductor Solutions business unit, which comprises the Semiconductor Materials and Delivery Systems & Services (DS&S) businesses, demonstrated strong organic sales growth in fiscal 2024. With organic growth in the mid-teen percentage range, Semiconductor Materials was the main driver for the business unit. Increased demand for advanced nodes enabling artificial intelligence (AI) applications also helped propel the business as the overall market cycle recovered from a weak financial year 2023. The development in DS&S tempered the growth of Semiconductor Solutions with lower sales from large projects than in the previous year, when it generated record sales and partly offset declines in the Semiconductor Materials business.
- Net sales of the Display Solutions business unit (named Optronic since January 1, 2025), consisting mainly of the business with liquid crystals, photoresists for display applications, OLED materials and metrology solutions, recorded a moderate organic decline in fiscal 2024. Continued price declines, especially in liquid crystals, were partially offset by additional volume growth in liquid crystals and OLED solutions. The portfolio effect was due to the acquisition of Unity-SC SAS, France, a company specializing in metrology solutions, with the transaction closing in the fourth quarter of 2024.
- The Surface Solutions business was organically stable in fiscal 2024, as softer demand in cosmetics offset moderate gains in industrials and coatings.

Net sales of the Electronics business sector by region developed as follows:

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Net sales by region

€ million	2024	Share	Organic growth ¹	Exchange rate effects ¹	Acquisitions/divestments ¹	Total change	2023	Share
Europe	316	8%	-1.2%	0.0%	0.3%	-0.8%	318	9%
North America	785	21%	-0.3%	-0.0%	-	-0.3%	787	21%
Asia-Pacific (APAC)	2,569	68%	7.3%	-2.0%	0.0%	5.3%	2,440	67%
Latin America	38	1%	1.8%	-3.3%	-	-1.4%	39	1%
Middle East and Africa (MEA)	77	2%	-5.3%	-0.3%	9.2%	3.6%	75	2%
Electronics	3,785	100%	4.6%	-1.4%	0.2%	3.4%	3,659	100%

¹ Not defined by International Financial Reporting Standards (IFRS).

The following table presents the composition of EBITDA pre for 2024 in comparison with 2023. The IFRS figures have been modified to reflect the elimination of adjustments included in the respective functional costs.

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Reconciliation EBITDA pre¹

€ million	2024			2023			Change
	IFRS	Elimination of adjustments	Pre ¹	IFRS	Elimination of adjustments	Pre ¹	Pre ¹
Net sales	3,785	–	3,785	3,659	–	3,659	3.4%
Cost of sales	-2,319	16	-2,303	-2,332	37	-2,295	0.3%
Gross profit	1,466	16	1,483	1,327	37	1,364	8.7%
Marketing and selling expenses	-568	2	-566	-591	3	-588	-3.7%
Administration expenses	-166	33	-133	-147	29	-118	12.1%
Research and development costs	-297	1	-296	-297	1	-297	-0.2%
Impairment losses and reversals of impairment losses on financial assets(net)	-2	2	–	–	–	–	>100.0%
Other operating income and expenses	-75	58	-16	-44	70	26	>100.0%
Operating result (EBIT)¹	360			248			
Depreciation/amortization/impairment losses/reversals of impairment losses	527	-29	498	568	-42	526	-5.3%
EBITDA²	887			816			
Restructuring expenses	22	-22	–	60	-60	–	
Integration expenses/IT expenses	32	-32	–	24	-24	–	
Gains (-)/losses (+) on the divestment of businesses	17	-17	–	–	–	–	
Acquisition-related adjustments	12	-12	–	13	-13	–	
Other adjustments	–	–	–	–	–	–	
EBITDA pre¹	970	–	970	913	–	913	6.2%
of which: organic growth ¹							6.9%
of which: exchange rate effects							-1.0%
of which: acquisitions/divestments							0.2%

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² Not defined by International Financial Reporting Standards (IFRS); EBITDA corresponds to operating result (EBIT) adjusted by depreciation, amortization, impairment losses, and reversals of impairment losses.

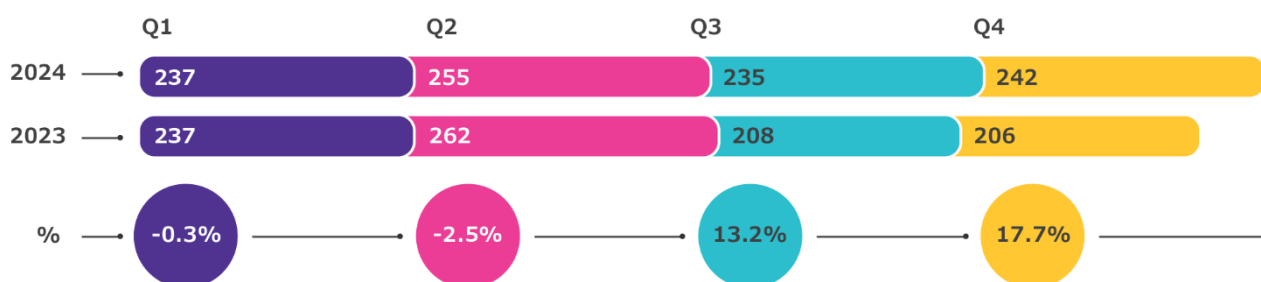
- The adjusted gross profit for the Electronics business sector increased strongly in 2024, driven by the aforementioned sales growth. At 39.2%, the adjusted gross margin increased compared with the previous year (2023: 37.3%), benefitting from higher volumes, positive mix effects and hence improved fixed costs coverage.
- Marketing and selling expenses decreased compared with the previous year as the business benefitted from initiatives that addressed costs and efficiency across marketing and selling expenses, including logistics. Administration expenses mainly increased due to higher personnel costs due to regular annual salary increases, as well as rising IT costs and unfavorable foreign exchange effects. Furthermore, the net position of other operating income and expenses declined. This was mainly due to the one-time income effect from the disposal of OLED patents and licenses to the Universal Display Corporation, USA, in fiscal 2023.
- As a result, EBITDA pre increased year-on-year in fiscal 2024. The EBITDA pre margin increased to 25.6% in fiscal 2024 (2023: 25.0%).

The development of EBITDA pre in the individual quarters in comparison with 2023 is presented in the following overview:

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EBITDA pre¹ and change by quarter²

€ million/change in %



¹ Not defined by International Financial Reporting Standards (IFRS).

² Quarterly breakdown unaudited.